



# Energy Advisory & Commodity Consulting

## ABOUT CONCORD ENERGY SERVICES DIVISION

Concord Energy Services (CES), a division of Concord Engineering Inc., is a full service energy asset management firm providing advisement to small to large energy-consuming commercial, industrial companies, national accounts, municipalities and governments. We specialize in providing innovative solutions that reduce exposure to energy market risks and improve energy procurement decisions. We offer asset management and energy efficiency consulting to improve bottom-line financial performance. CES works exclusively on behalf of our clients. We are not a supplier, vendor or broker. Our services and recommendations are objective and our client's interests are never compromised.

(856) 427-0200  
CONCORD-ENGINEERING.COM

Concord has demonstrated expertise in national energy markets and has a proven, and successful, track record. We bring the following services to our clients:

- **Energy Advisory and Consulting for Energy Commodities**
  - Energy Commodity Management
  - Product Selection and Hedging Strategies
  - Load Aggregations and Cooperative Purchasing Programs
  - Online Bidding and Reverse Auction Tools
  - Renewable energy and green purchasing strategies
- **Utility and Rate Tariff Consulting**
  - New Construction / Acquisitions / EE Projects / DG Projects
  - Bypass / Interstate Pipeline and FERC Tariff Consulting
- **Utility Bill Audits**
  - Electricity, Natural Gas, Telecommunications/Internet/Wireless,Waste/Refuse
  - Shipping (UPS/FEDEX)
  - Workman's Compensation
- **Peak Demand Reduction and Curtailment Consulting**
- **Energy Conservation**
  - Energy Star Benchmarking
  - Energy Budgeting / Forecasting
  - Energy Efficiency
  - Distributed Generation and Renewable Energy
  - On Bill Financing Strategies / Grants and Incentives

**Full supply-side services to aggregate, bid, and manage third party supplier contracts for electric and gas for private and public clients.** We manage over \$100 million in energy supply contracts:

- *Online and Reverse Auction Platform*
- *Government Residential Aggregation*
- *Hedging strategies and active supply contract management*

Our team is composed of highly experienced energy experts and professionals who possess the following licenses and certifications:

CEM - AEE: Certified Energy Manager

CEP - AEE: Certified Energy Procurement Professional

PE – Professional Engineer(s)

**Our focus is to recommend and administer successful commodity procurement strategies and programs that incorporate rational, defensible energy management strategies designed to maximize savings, minimize risk associated with contract terms and conditions and provide transparency to various supplier billing methods.**